



Capabilities Overview

Company Information

Cage Code: 5V5P3
HubZone Cage Code: 70NY5
DUNS: 833063931
HubZone DUNS: 079189799
EIN: 20-3019542
SCAC: SVGJ
DDTC: M26626
HUBZone: 52286

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Sovana Global Logistics (SGL) is a Woman owned, small business and certified HUBZone specializing in Global Freight Forwarding with an established client base spanning government, corporate and commercial industries. Conveniently located just outside of Washington Dulles Airport, Sovana Global Logistics has a fully operational facility offering 8000 + square foot of warehouse space to efficiently and effectively receive, store and prepare for transit inventory as required by our clients, with expansion capabilities to quickly manage sudden surges in workload.

About us...

Sovana Global Logistics' employees hail from a variety of backgrounds within the transportation and service industries delivering our clients a deep understanding and exceptional customer service to meet their multifaceted and often unique demands. All Operations employees are experienced and have been formally trained to store and handle a variety of sensitive commodities to include Dangerous Goods / Hazmat as well as Export Controlled Goods (i.e. Arms and Ammo, PPE, etc). Our core competencies span the entire domain of the Freight Forwarding industry. Since we opened our doors in 2010, SGL has increasingly gained a proven record of past performance and experience. As a result, our accomplishments provide a secure foundation for excellence, assuring a successfully managed shipment, each and every time.

Corporate Strategy

As the Global Transportation Community continues to grow and evolve, SGL recognizes and adapts to the ever constant "Market Shifts"; modifying and customizing service offerings and capabilities to meet our customers' demands, offering the scalability, flexibility and resources that most competitors cannot. Our business model allows for the full integration of our client's needs rapidly into our daily operations with little to no service interruption. A sound infrastructure, financial backing and relationships with agencies with a strong presence within their respective nations allow Sovana Global Logistics to fulfill all levels of service as required.

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Sovana Global Logistics offers clients service capabilities that encompass the entire scope of cargo handling and freight transportation arrangement. Our lanes are global, due to established partnerships and worldwide resources, allowing for full service Import / Export, intra-country and CONUS transport and warehousing capabilities. SGL’s services include, but are not limited to, the following:

International Freight	Domestic Cargo	Inventory Management and Warehousing
<ul style="list-style-type: none"> ➤ Air Transportation ➤ Ocean Transportation ➤ Import / Export ➤ Door to Door Shipment Management ➤ Multi-Modal Transport Solutions ➤ Charter Aircraft ➤ Hazmat & Dangerous Goods Transportation ➤ Perishables ➤ Project Cargo ➤ Transport Documentation and Required Filings ➤ ITAR / Export Controlled Handling 	<ul style="list-style-type: none"> ➤ Air Transportation ➤ LTL and FTL ➤ Lowboy, Flatbed and Step Deck ➤ “One Stop Transfer Only” Line Haul ➤ Hot Shots ➤ Exclusive Use ➤ Expedited ➤ Oversized Cargo ➤ Hazmat & Dangerous Goods Transport ➤ Same Day, Next Day, 2nd Day and 3-5 Day Economy Service 	<ul style="list-style-type: none"> ➤ Receiving / Validation ➤ Consolidation ➤ Packing / Packaging ➤ Custom Crating ➤ Storage ➤ Inventory Management and Control ➤ Palletizing ➤ Shipment Prep / Labeling ➤ Distribution Services

As a 24hrs / 7 day a week operation, a SGL Representative is always available to provide constant open communication with our clients and agents.

Packing and Packaging

SGL performs all physical handling and movement of material from the point of storage to shipment preparation, packaging to transport to ultimate destination. SGL ensures shipping stability through proper preparation of all material for shipment. Our warehouse personnel follow established procedures when preparing shipments for transit through detailed designing, planning, repairing, and constructing or obtaining the appropriate shipping containers, including wood and fiberboard containers, crates, pallets, skids, inserts, and other required blocking and bracing devices. We make extensive use of existing, reusable containers, dunnage, and other packing materials while ensuring we properly pack and protect the material being shipped. All packages, crates, pallets, and containers are correctly labeled with any necessary placards, HAZMAT notices, military shipping labels, and commercial small parcel shipping labels as necessary.





All pallets and / or pieces will be numbered and marked with the appropriate contract #. This information will also match the Packing Slip and Bill of Lading for each shipment.

SGL provides all preservation material, including cushioning and dunnage to ensure safe transport. We internally audit our preservation process to enhance our approach to cleaning, drying, preservative materials, barrier materials, cushioning, and containers. SGL warehouse specialists check and affix appropriate markings on received, in-storage and selected materials. They apply appropriate markings on all materials including HAZMAT. Supply personnel inspect bare item markings and re-mark as necessary. Our warehouse specialists eliminate old markings on reusable containers and re-mark containers as required for transfer to storage.

Existing Standard Operating Procedures ensure that proper packing and packaging requirements are met based on a variety of scenarios. Below is an example of SGL's Standard Operating Procedures:

"Any article susceptible to damage by ordinary handling or as a result of any condition which may be encountered during air, sea or ground transportation must be adequately protected by proper packing and bear appropriate labels or markings." All shipments of articles and commodities which are susceptible to leakage must be packed in solid, leak-proof boxes or inner containers such as heavy polyvinyl bags. Each piece must be legibly and durably marked with the name and address of the Shipper and Consignee. Freight with a weight in excess of the selected mode of transport's floor bearing capacity must be provided with a suitable skid or base which will distribute the weight of the pieces so as not to exceed capacity. The weight of the shipment must include the weight of the skid or base. Packing, marking and labeling of hazardous materials/dangerous goods must comply with the Dangerous Goods Regulations, issued by International Air Transport Association (IATA)." Our knowledgeable warehouse staff inspects each piece prior to consolidation to assess if the cargo has been properly prepared for their specific mode of transportation.



Corrugated Cartons – SGL offers a wide-range of corrugated containers to meet a variety of shipping needs. Corrugated cartons are an inexpensive alternative for those assets that don't require the substantial protection that wood crating provides. Corrugated fiberboard is durable, lightweight and customizable to secure the safety and integrity of the materials they contain. Once packaged, fillers and dunnage such as brown paper, peanuts or bubble wrap are used to enhance the protection of the materials as well as taped, banded, strapped and palletized depending on the size and nature of the shipment. Hazardous Materials require specialized corrugated packaging (fiberboard materials) and are labeled and consolidated based on IATA or DOT regulations.

Strategic Partners Development

Due to the turbulent nature of a rapidly expanding international logistics market, the development of “Strategic Partnerships” is imperative to the success of conducting business overseas.

Our ability to succeed in international markets depends on how well we choose and engage the right strategic partners to represent our company and its services. SGL has established strategic partnerships in the air and on the ground to facilitate and expedite the flow of cargo efficiently and effectively into various regions worldwide as well as providing multiple destination services including customs clearance and delivery assistance. SGL utilizes carriers/partners who want to build strong, long-term relationships, meet the service requirements our client’s demand and provide competitive and fair pricing structures.

Ocean Capabilities



SGL and partners offer:

- Large service capability into Africa and the Middle East
- Multiple contracts with US Flag Carriers for more cost effective rates
- FCL and LCL containers, flat racks and more with exceptional, timely service.
- Door -to door cargo delivery (import and export)
- Customs brokerage
- Oversized cargo
- Dangerous Goods / Hazmat Shipping
- Import and export courier

SGL and their partners specialize in shipping oversized or complex items, such as roll-on/roll-off cargo, industrial vehicles and machinery, aircraft, medical and construction equipment and materials, and more. SGL and partners serves clients in a wide range of industries doing business locally and internationally, expediting and streamlining the delivery of goods requiring disassembly, special care or customization of any kind.

SGL’s integrated approach involves working on the behalf of their clients to deliver exactly the service they need.

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Air Freight Capabilities

Sovana Global Logistics has developed multiple partnerships to aid our efforts in the transport of goods domestically as well as overseas. As a TSA certified IAC and a member of IATA, SGL has access to a vast network of carriers from and to all major (and many minor) hubs worldwide. As a result, SGL and their partners have both the ability as well as the past performance into the following countries:



Charter Flight

Canada	Antigua & Barbuda	Argentina	Austria	Albania	Azerbaijan	Angola	Madagascar	Cambodia
Afghanistan	Aruba	Belize	Belgium	Armenia	Belarus	Bangladesh	Malawi	China
Germany	Bahamas	Bolivia	Denmark	Bosnia-Herzegovina	Georgia	Benin	Mali Republic	Laos
Italy	Barbados	Brazil	Finland	Bulgaria	Kazakstan	Botswana	Mauritania	Myanmar
Kyrgyzstan	Bermuda	Chile	France	Croatia	Russia	Burkina Faso	Mauritius	Nepal
Spain	Dominican Republic	Colombia	Gibraltar	Czech Republics	Tajikistan	Burundi	Morocco	Taiwan
United Kingdom	Grenada	Costa Rica	Greece	Estonia	Ukraine	Cameroon	Mozambique	Thailand
Iraq	Haiti	Ecuador	Ireland	Hungary	Uzbekistan	Cape Verde	Namibia	Vietnam
Bahrain	Jamaica	El Salvador	Liechtenstein	Iceland	Cyprus	Chad	Niger	American Samoa
Kuwait	Martinique	Guatemala	Luxembourg	Latvia	Egypt	Congo, Dem Rep of	Nigeria	Australia
Qatar	Mexico	Guyana	Monaco	Lithuania	India	Djibouti	Rwanda	Brunei
United Arab Emirates	Netherland Antilles	Honduras	Netherlands	Macedonia	Israel	Equatorial Guinea	Senegal	Fiji
Japan	St. Lucia	Nicaragua	Norway	Malta	Jordan	Eritrea	Seychelles	Indonesia
Republic of Korea	Trinidad / Tobago	Panama	Portugal	Moldova	Lebanon	Ethiopia	Sierra Leone	Malaysia
Singapore	US Virgin Islands	Paraguay	Sweden	Poland	Pakistan	Gabon	South Africa	Marshall Islands
Guam		Peru	Switzerland	Romania	Saudia Arabia	The Gambia	Swaziland	Micronesia
		Suriname		Serbia-Montenegro	Sri Lanka	Ghana	Tanzania	New Zealand
		Uruguay		Slovakia	Syria	Guinea	Togo	Palau, Rep of
		Venezuela		Slovenia	Turkey	Guinea-Bissau	Tunisia	Papua New Guinea
					Yemen	Ivory Coast	Uganda	Philippines
					Oman	Kenya	Zambia	Saipan
						Lesotho	Zimbabwe	

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Inventory Management

SGL employees have extensive experience in the Transportation Industry with multiple years' experience in Inventory and Project Management for accounts such as ManTech, KIG, Northrop Grumman's Counter-Narcoterrorism Global Support Division and MPRI, Engility Corp on behalf of their ICITAP contract.

SGL's warehouse employees take a total "hands on" approach upon the receipt of inventory into the warehouse. The following is an overview of tasks performed upon the receipt of inventory into SGL warehouse:

- A Warehouse Receipt (RC) is created and given a unique number (see example below)
- All cartons are opened and validated against packing slips
- Shipment is screened for damages and / or discrepancies
- Pictures are taken of inventory
- Validated and inspected inventory is stored in designated area in warehouse
- Warehouse Manager / Project Manager receives Validation (RC) Report
- Information is entered into Magaya System as well as Master Spreadsheet
- Client is notified of inventory receipt and provided with RC for records

Past Performance

ICITAP

ICITAP, a Department of Justice initiative, works with foreign governments to develop professional and transparent law enforcement institutions that protect human rights, combat corruption, and reduce the threat of transnational crime and terrorism. ICITAP supports both national security and foreign policy objectives.

ICITAP works in close partnership with the U.S. Department of State, the U.S. Agency for International Development, the Department of Defense, and the Millennium Challenge Corporation. These agencies fund ICITAP's programs. ICITAP programs are designed in partnership with the host countries, and program implementation methods include on-the-ground, pre-program assessments; program planning, management, and review; curriculum development; classroom training, seminars, and workshops; internships; equipment donations; donor coordination; and on-the-job training and mentoring provided by embedded long-term advisors.

SGL is a current Vendor to the Prime Contractor in support of the ICITAP contract (# DJJ-05-C-1161). Schedule Requirements and Timelines are provided on a shipment to shipment basis. All logistical support services are provided based upon the requirements as set forth under contract to include storing, Packing / Packaging, Shipping and Interactive Shipment Tracking.



Internal processes are incorporated into our daily operations in order to fulfill our contractual obligations with MPRI as follows:

- Estimate Submission
- Data Updates / Status Reports
- Inventory Inspection / Validation
- Receive and Store
- Consolidation
- Shipment Prep
- Transportation
- Tracking / Tracing

Upon the receipt of a Shipping Approval and Equipment List, SGL has 24 – 48 hours to consolidate and prepare inventory for shipment, email Request for Quote to a minimum of three carriers (when available) and destination agents (upon request, file the shipment (if applicable) into the AES and create export Docs and email all appropriate paperwork to Contractor Representative for approval. By following internal SOP's, our team performs proactive auditing techniques to maximize receipt / storage / consolidate / ship efficiency and accuracy. We design the process to work hand in hand with our client to ensure compliance with contract requirements to include, quality workmanship, clear, precise and complete paperwork, Review of maintenance/inspection records, Timely correction of identified defects, Procedures for preventing reoccurrence, and complete customer satisfaction.

ATA Program

The Office of Antiterrorism Assistance (ATA) administers the Antiterrorism Assistance Program. The ATA program trains civilian security and law enforcement personnel within US friendly governments in the police procedures specific to terrorism. DS officers work with the host country's government and a team from that country's U.S. mission to develop the most effective means of training for bomb detection, crime scene investigation, airport and building security, maritime protections, and VIP protection.

Most ATA program recipients are developing nations lacking human and other resources needed to maintain an effective antiterrorism program and infrastructure. ATA training seeks to address deficiencies noted in the ability to perform the following areas:

- Protecting national borders
- Protecting critical infrastructure
- Protecting national leadership
- Responding to and resolving terrorist incidents
- Managing critical terrorists incidents having national-level implications

Since its inception in 1983, the program has trained and assisted over 84,000 foreign security and law enforcement officials from 154 countries. These foreign security and law enforcement personnel have received training in bomb detection, crime scene investigations, airport and building security, maritime security, dignitary protection, and numerous other disciplines to increase their counterterrorism capabilities and capacity. These officials are now better prepared to fight terrorism and protect Americans overseas in times of crisis. DS has received numerous stories from foreign police officers who have used their ATA training successfully to counter terrorist situations in their countries.



SGL acts as a Vendor to the Prime Contractor supporting the ATA Program. Upon award of shipment, SGL arranges for the pickup and transportation of a vast variety of goods worldwide and provides complete Door to Door transport management for all shipments.

CNTPO

The U.S. Department of Defense Counter-Narcoterrorism Technology Program Office (CNTPO) has the lead for developing technology for interagency and multinational operations to disrupt, deter, and deny narcoterrorist activities in an effort to reduce trafficking in illegal narcotics and materials that support global terrorist activities. The CNTPO provides all federal government agencies with a rapid response contracting vehicle that can award work quickly to support any counter-narcotics or counter-narcoterrorism operation or program anywhere in the world (domestic included).

SGL acts as a Vendor to multiple Subcontractors and Prime Contractors in support of the CNTPO contract TORPs. All logistical support services are provided based upon the requirements as set forth under the TORP PWS's to include storing, Packing / Packaging, Shipping and Daily Status updates.

Under the CNTPO contracts SGL has successfully performed and delivered air and ocean Door to Door service to the following countries:

- Honduras
- Belize
- Nicaragua
- Peru
- Panama
- Guatemala
- Uruguay
- El Salvador
- Uzbekistan
- Kyrgyzstan
- Kazakhstan
- Afghanistan

Internal processes are incorporated into our daily operations in order to fulfill our obligations with the subcontractors as follows:

- Data Updates / Status Reports
- Inventory Inspection / Validation
- Receive and Store
- Export Documentation creation / AES filing
- Shipment Prep / Consolidation
- Transportation
- Tracking / Tracing
- License Lodging at Customs

MRAP Contracts

ManTech International Corporation is the Prime Contractor under the MRAP Contractor Logistics Sustainment and Support (CLSS) Services contract by the U.S. Army's TACOM and SOCOM Contracting Center to provide logistics sustainment and support for the U.S. Military's MRAP FoV. The award has a total value of \$2.85 billion and a period of performance of five years if all options are exercised. Under this contract ManTech will continue to provide services to



rapidly assess and repair battle-damaged MRAP FoV systems and mechanical failures, insert technology, integrate systems, and perform upgrades and modifications to enhance and sustain fleet operational readiness. ManTech will also continue to manage supply and transportation support for route-clearance vehicle fleet, including demand analysis, warehouse operations, logistics data reporting, and material management to ensure optimum distribution of parts at all repair locations. Work is being performed in Afghanistan, Kuwait and at locations throughout the U.S. and the world.

SGL has been providing superior transportation and logistics management; playing a crucial role by providing on-time deliveries of this critical cargo to even the most logistically challenging locations for three years.

SGL has received, handled, stored, packaged/crated, shipped and delivered over 330,000 kilos of cargo for these projects. ManTech has nearly 200 vendors, each with thousands of line items to physically manage and process against purchase orders, SGL receives from these vendors. SGL has detailed receiving, inventory and document processing systems in place which minimize handling/transit times. These comprehensive processes ensure vital tools/parts/equipment route quickly to specific depots in theater. Once the cargo has departed, SGL manages all legs of the shipment until the cargo is successfully delivered and provides signed Proof of Delivery documents.

SGL identifies discrepancies with ManTech commodities and offers cost/time effective solutions. SGL also handles hazardous material containerization and cargo aircraft certification. Additionally, SGL monitors Customs/Dept. of State requirements and completes/submits all required documentation.

Sovana Global Logistics provides air, land and ocean transportation CONUS and OCONUS in support of these contracts.

Services as a 3PL performed for ManTech –

- Maintains receiving, warehousing, packing and crating distribution operations.
- Validation and inspection of all inventory. All cartons are opened and validated against packing slips
- Shipment is screened for damages and / or discrepancies
- Pictures are taken of inventory
- Handling of Dangerous goods and Hazardous materials
- Preparation of export documentation and assistance with AES filing and ITAR
- All packages, crates, pallets, and containers are correctly labeled with any necessary placards, HAZMAT notices, military shipping labels SOCOM/TACOM, and commercial small parcel shipping labels as necessary. SGL material handlers inspect all packaging before shipping in accordance with our standard shipping procedures.

SGL works closely with ManTech to ensure their assets arrive in theatre safely and on time. We deliver to FOB's all over Afghanistan, bases in Kuwait, and Iraq. All ManTech assets are pre-screened prior to shipping for security as well as to expedite the transit time of assets. We also provide security on the ground due to the hostile regions. SGL provides services to ManTech to include high priority, expedited, next flight out and economy and has performed and met all service requirements.

SGL employs internal processes and SOP to ensure optimum performance levels for our clients. Below is an example of our services:



- Estimate Submission
- Data Updates / Status Reports
- Inventory Inspection / Validation
- Receive and Store
- Consolidation
- Shipment Prep
- Transportation
- Tracking / Tracing

Sovana Global Logistics works on a blanket purchase order shipping basis. Timelines are provided on a weekly status report showing from levels 1-12. Level 1-5 to be expedited cargo.

Currently, SGL performance is not measured by a formal metrics system by our clients, however, SGL has internal Standard Operating Procedures for the following actions and the standard time frames for each. Upon the receipt of a Shipping Approval and Equipment List from MANTECH, SGL has 24 – 48 hours to complete the following actions:

- Warehouse Manager is notified by Project Manager to consolidate shipment via the RC #'s and to prepare the shipment based on the mode of transport
- Warehouse consolidates per instructed specifications and provides the total weights, dimensions and piece counts for the shipment to the Project Manager
- Project Manager uses warehouse provided information and:
 - Emails Request for Quote to a minimum of three carriers (when available) and destination agents (upon request)
 - Files the shipment (if applicable) into the AES
 - Creates all export documentation
 - Emails all appropriate paperwork to MANTECH Representative for review and final authorization to ship

Export Controls

Export Control regulations are federal laws that prohibit the unlicensed export of certain commodities or information for reasons of national security or protections of trade. Export controls usually arise for one or more of the following reasons:

- The nature of the export has actual or potential military applications or economic protection issues;
- Government concerns about the destination country, organization, or individual, and
- Government concerns about the declared or suspected end use or the end user of the export

The International Traffic in Arms Regulations (ITAR) and the Export Administration Regulations (EAR) are two important United States export control laws that affect the manufacturing, sales and distribution of technology. The United States

Government controls access to specific types of technology and the associated data. Ultimately, its goal is to prevent the disclosure or transfer of sensitive information to foreign nationals.



ITAR contains a United States Munitions List (USML) of restricted articles and services. EAR contains a Commerce Control List (CCL) of regulated commercial items, including those items that have both commercial and military applications. SGL employees often consult these lists to ensure compliance on all OCONUS shipments.

To be ITAR or EAR compliant, a manufacturer or exporter whose articles or services appear on the USML or CCL lists must register with the U.S. State Department's Directorate of Defense Trade Controls (DDTC). ITAR and EAR compliance can be problematic for any organization conducting business internationally because the data related to a specific type of technology may need to be transferred over the Internet or stored locally outside the United States. As a result, it is the responsibility of the manufacturer or exporter to take the necessary steps to certify that they are in compliance with the regulations or they could potentially face substantial fines.

Sovana Global Logistics is registered with the DDTC and has extensive experience shipping licensed freight. Our staff acts as a "Second Set of Eyes" for our clients on all international shipments. All operations personnel have successfully completed Export Control training and review all inventory for potential licensable goods prior to transit.

Why Sovana??

Sovana Global Logistics is Business with Integrity...

Sovana Global Logistics' (SGL) goal is to provide a consistently high level of service based on experience, expertise, the effective use of technology and most importantly, integrity. SGL has a commitment to integrity and high ethical standards and to compliance with the laws, rules and regulations which govern our industry. We believe our future success depends on maintaining the trust and confidence of our vendors as well as our clients. SGL employees accomplish this by conducting themselves honestly, with courtesy, with respect for professional obligations, and with regard for legal and regulatory requirements.

SGL is a 100% WOSB, with 70% of the workforce being woman operated. We are also diverse in our hiring, focusing on a strong multi-cultural environment, we actively pursue and employ staff members of various backgrounds and cultures.

With highly specialized knowledge and a wealth of over 20 years' employee experience and resources, we at SGL are ready to meet the logistics requirements of our customers.



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